



POSITION ANNOUNCEMENT

EXECUTIVE DIRECTOR THE ENVIRONMENTAL COUNCIL OF THE STATES & THE ENVIRONMENTAL RESEARCH INSTITUTE OF THE STATES

NOVEMBER 18, 2021

The Environmental Council of the States (ECOS), a 501(c)(6) nonprofit organization, is seeking an Executive Director for it and its 501(c)(3) affiliate, the Environmental Research Institute of the States (ERIS). The approximate combined budget for ECOS and ERIS is \$5 million, with a current staff of 15, working from a single Washington, DC office.

About ECOS and ERIS: ECOS is the national nonprofit, nonpartisan association of state and territorial environmental agency leaders. The purpose of ECOS is to improve the capability of state environmental agencies and their leaders to protect and improve human health and the environment of the United States of America. ERIS is an education and research nonprofit that supports ECOS and is not a membership organization. Learn more about ECOS' mission [here](#) and ERIS' mission [here](#).

General Position Description: Working closely with leadership and staff, the Executive Director is responsible for overseeing and implementing strategy, policies, management, programs, finances, and staffing for ECOS and ERIS. This position is based in Washington, DC with limited, negotiated ability to work remotely. Key responsibilities include:

- Representing state executive branch officials' collective interests as the appointed U.S. state and territorial environmental commissioners on a full range of U.S. environmental regulatory and legislative policy issues.
- Developing and delivering, orally and in written format before diverse audiences and settings, clear and meaningful policy positions; refining and advancing advocacy initiatives; organizing meetings and conferences, and participating in a variety of federal administrative and other forums.
- Working collaboratively to maintain the support of a politically and geographically diverse membership.
- Adapting and guiding the organizations to meet future challenges via ongoing assessment of strategic, organizational, staffing, and fiscal approaches, followed by design and implementation of appropriate changes, while remaining in coordination with governing boards and motivating internal teams to deliver results.
- Developing partnerships and alliances and leveraging relationships to maximize effectiveness, organizational recognition, fiscal sustainability, and substantive impact on priority issues, including with Congress, state associations, the U.S. Environmental Protection Agency and other federal agencies, businesses, and non-governmental organizations.
- Efficiently overseeing all operations, including investments and budgets, personnel, policies, sponsorships, grants, website and social media presence, fundraising, dues and revenue strategies, board and leadership relations, strategic planning and alliances, fiscal management, conferences, and media engagement.

- Maintaining regular communication with the Officers and Executive Committee regarding operations and decision implementation.
- Supervising and directing financial affairs, including preparation of budgets for approval by the Executive Committee, and operating within those budgets and ensuring accurate books and records reflecting the financial status and condition of organizations, while increasing long-term reserve funds for fiscal stability.
- Hiring and discharging staff, establishing staff duties, supervising staff performance, establishing titles and compensation, facilitating normal human resources functions, leading staff, and maintaining a high degree of staff retention.
- Negotiating and executing contracts, agreements, and commitments for and on behalf of the organizations.
- Maximizing ECOS and ERIS branding, identity, and results via empowering the members as the voice of the organizations; using members' expertise and time efficiently; and communicating successes and accomplishments through websites; social media; timely, substantive, and relevant reports, and value-added products.

Minimum Qualifications and Requirements:

1. Undergraduate degree in relevant field, such as politics, business, organizational leadership, or administration;
2. Experience with areas in position description;
3. Demonstrated success working with a Board of Directors and cultivating an engaged staff organizational culture;
4. Documented results achieved in collaboration with diverse groups;
5. Strong written and verbal communication skills; a persuasive and passionate communicator with excellent and multidisciplinary project skills;
6. Experience implementing and advancing strategic plans, visions, and goals, and experience building and/or maintaining a solid organization, while also advancing the entity to an even higher level of effectiveness;
7. Experience with organizational financial management;
8. Action-oriented, entrepreneurial, and adaptable, with innovative approaches to organizational management and development and with staff retention and cultivation;
9. Passion, integrity, and a positive, mission-driven, and self-starter attitude, and
10. Demonstrated commitment to quality programs and regular program evaluation.

Preferred Qualifications: Experience as a national organization executive or as a state, federal, or local agency leader; demonstrated knowledge of U.S. EPA policy and federal government protocols; advanced degree and/or certifications such as licenses in law, policy, business, finance, administration, or related field.

Application Process: Interested candidates are required to submit a 1) cover letter; 2) statement of interest; 3) resume; and 4) professional references to ecosdirectorsearch@ecos.org by 5 pm Eastern on December 31, 2021. ECOS offers competitive salary and benefits based on qualifications and experience. The position will remain open until filled. ECOS is an equal opportunity employer.