



Building a Change- Receptive Organization



GOALS

- Support Environmentally Responsible Economic Growth
- Enhance Arizona's Unique Environment
- · Accelerate Clean-ups

STRATEGIES

- Unleash Human Potential
- Deploy Lean
- Leverage E-Technology
- Increase Outreach
- Strengthen Core Programs



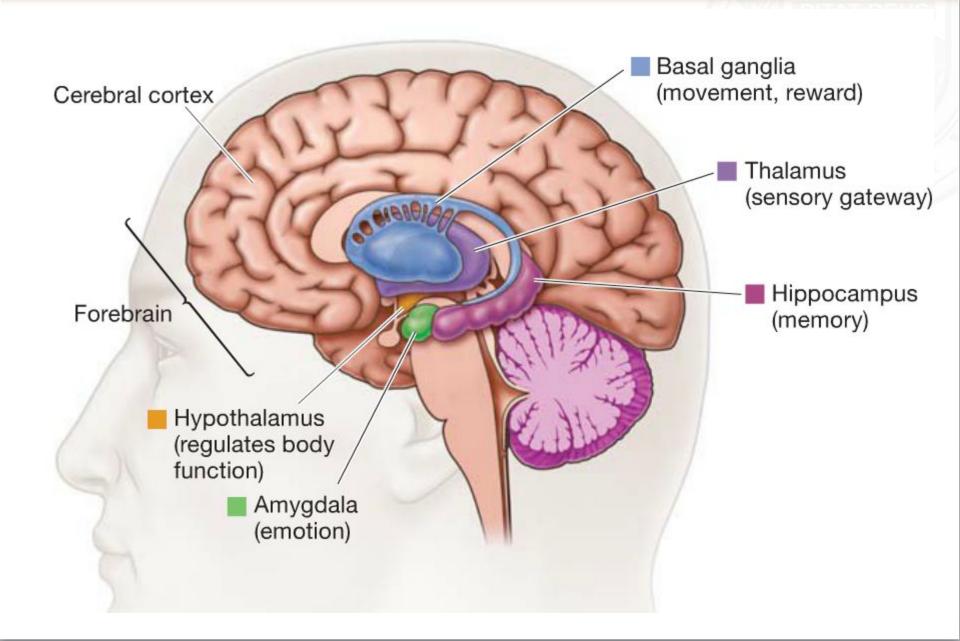
Arizona Management System





Why do we resist? Neuroscience





Change the ecosystem – change behavior



UTAH GAVE HOUSING TO THEIR HOMELESS AND SAVED MONEY

\$20,000/person

\$7,800/person



due to chronic use of emergency services



"housing first" model, with no pre-conditions

AND CHRONIC HOMELESSNESS WENT DOWN 72%

SOURCE: ATTN.COM/STORIES/348

attn:

Management Systems



Туре	Advocates
Chiefdom	Prehistoric, found in nature
Technical & Bureaucratic	Joseph Whorton
Scientific	Fredrick Taylor
MBWA	Tom Peters
MBO or MBR	Peter Drucker
Management by Means	Deming, Toyoda, Ohno, Womack and others
Servant Leadership	Robert Greenleaf

Understanding Customers

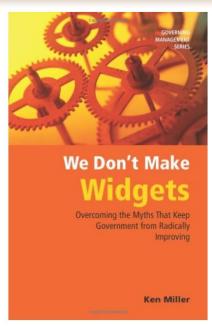


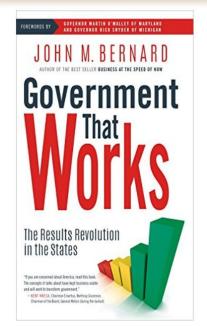
Private Sector	
Investors	
Board of Directors	
CEO	
Business Unit (BU)	
President	
Customers	
Products or Services	
ROI = Profit	

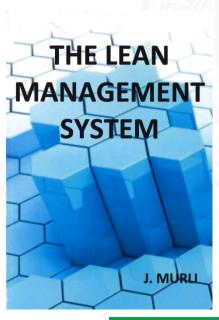
Without understanding what customers value it is impossible to maximize ROI. AND the customer is <u>not</u> always right.

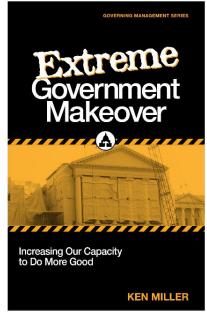
Our R&D Program

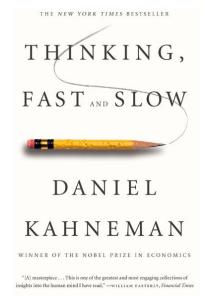


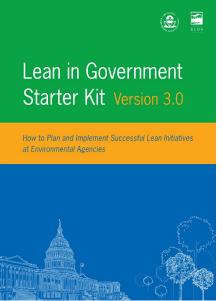




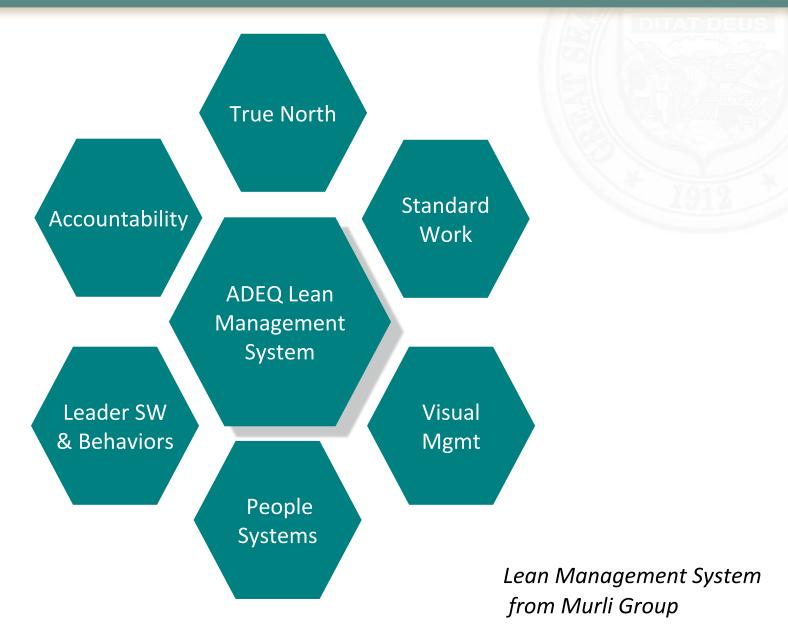






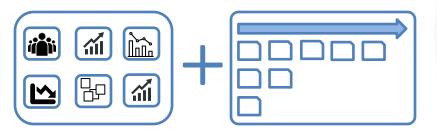






ADEQ Management System Framework



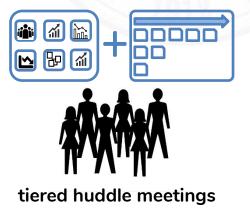


performance and flow boards



problem solving events

change receptive & continuously improving





andon response





Team level huddle





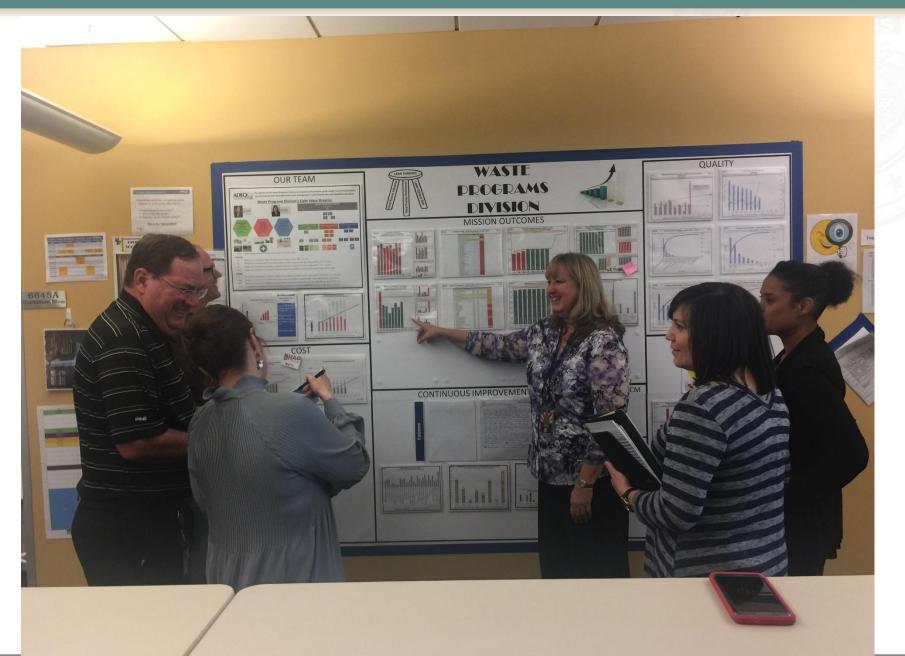
Program level huddle





Division level huddle





Leadership Team huddle

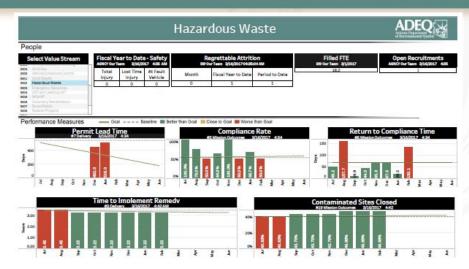




Program Report



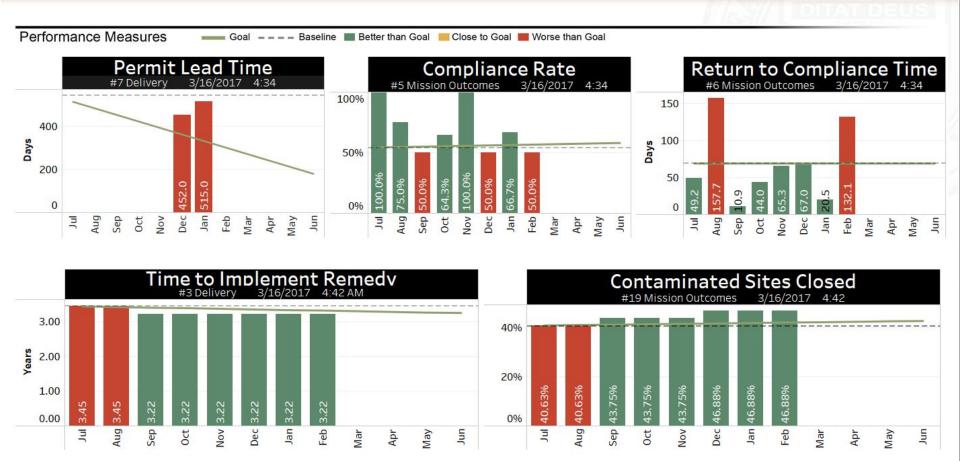
- Reports are value stream (program) focused
- 3 Sections:
 - Human Potential
 - Performance Measures
 - Budget & Expense Data





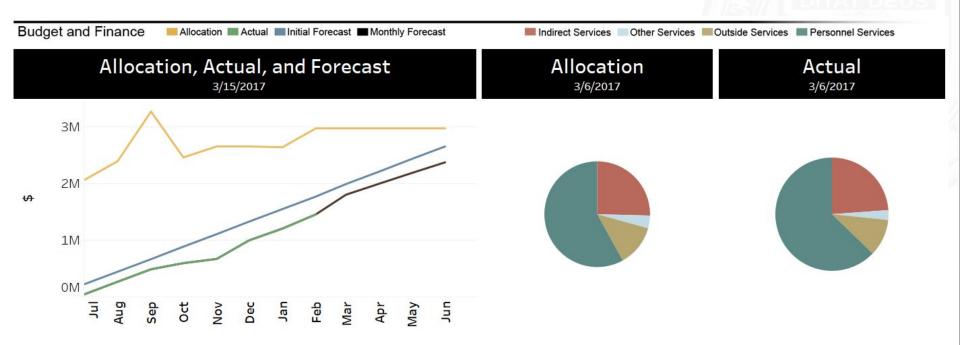
Program Report – cont'd





Program Report – cont'd 2







"A bad system will beat a good person every time"

-W. Edward Deming

Default Mindsets





Lessons learned at ADEQ





Viewing "problems as gold" is the most challenging and most important habit to create organization-wide



Support functions have to transform 1st or at the same time, otherwise they become a bottleneck for the mission (operations)



Measurement systems have to be created



Some may not understand, and will self-select away from the agency



The speed of transformation is constrained by the organization's will to ferret-out and remove "hidden" resistors from leadership or management roles



Improvements will degrade over time unless standard work and a management system for process adherence is in place.